

SMALL BUSINESS EXCHANGE

COMMUNITY OUTREACH	2
ACCESS TO CAPITAL	3
CALIFORNIA SUB-BID REQUEST ADS.....	3-7
BUSINESS TOOLKIT	9
PUBLIC LEGAL NOTICES	10-11

35 YEARS

Vol 35, Edition 35

Weekly Publication 

November 27, 2019

Will Robots & Automation Replace Construction Workers?



Image Credit www.joepaduda.com

[Article was originally posted on www.constructconnect.com]

By Kendall Jones,

“The robots are coming to take our construction jobs!” There’s been a lot of media coverage over the past couple of years about how workers in many industries, construction included, will soon be replaced by robots and artificial intelligence (AI). A recent study by the Midwest Economic Policy Institute (MEPI) estimates that by 2057 robots could replace or displace 2.7 million jobs in construction.

It’s an alarming number, but one that should be taken in the context of how it was determined. The MEPI study used employment numbers from the Bureau of Labor Statistics for a handful of construction trades and then applied a growth rate of 6.5% each decade to get projected employment numbers by 2057. They then applied automation potential estimates derived from a report from McKinsey & Company to determine how jobs in each trade would be displaced or replaced in the next 40 years.

Some occupations in construction have a higher potential for automation like operating engineers which has an 88% potential for automation. One of the reasons for this is that autonomous heavy equipment already exists, using similar technology for self-driving cars, and is currently in use to perform excavation, grading and sitework.

Equipment manufacturers like Komatsu, CAT, Volvo CE and others are investing heavily in research and development to perfect the technology and bring it to market.

Other occupations have a smaller potential for automation like roofers (31%), construction laborers (35%) and sheet metal workers (39%). Part of the reason is that it’s not technically feasible to replicate certain tasks using robots and that much of the physical work done in construction is done in unpredictable and ever-changing environments.

McKinsey estimates that the automation potential for unpredictable physical work in construction is 38% compared to predictable physical work which has a 70% automation potential for construction and extraction workers. They also predict that only 5% of all occupations across all industries have the potential to be completely replaced by robots.

So, are robots coming to steal our construction jobs? For starters, there’s already a labor shortage created by the Great Recession that the construction industry still hasn’t recovered from despite the fact that construction spending is at an all-time high. Older workers are aging out and retiring and the younger generation isn’t exactly flocking in droves to careers in construction to make up current shortfalls in labor demand.

Continued on page 7

SBA Issues Direct Final Rule that Will Allow Governors to Seek HUBZone Designation for Certain Rural Areas

[Article was originally posted on www.sba.gov]

The U.S. Small Business Administration issued a direct final rule that will allow governors to petition the SBA’s Administrator to designate HUBZone status to certain covered areas. A covered area is an area in a state that is located outside of an urbanized area, as determined by the Census Bureau, with a population of not more than 50,000, and for which

the average unemployment rate is at least 120 percent of the average unemployment rate. The rule is published in the Federal Register and effective January 1, 2020, unless significant adverse comment is received by December 15, 2019.

“This expansion of HUBZone areas will provide a valuable resource to small businesses in underserved communities to foster economic development and job creation – creating a

pathway to the middle class for the residents of distressed areas,” said Acting SBA Administrator Chris Pilkerton. “We anticipate that governors may petition to include Opportunity Zones that do not otherwise qualify as HUBZones. The direct final rule is a step in the right direction because it will give governors additional tools to revitalize their communities.”

The National Defense Authorization Act, which was enacted on December 12, 2017, authorized changes to the Small Business Act to include “Governor-designated covered areas” under the HUBZone program.

Under the rule, a governor may submit one petition per year for a covered area or areas.

In reviewing a request for designation included in the petition, the Administrator may consider:

- The potential for job creation and investment in the covered area;

- The demonstrated interest of small businesses in the covered area to be designated as a Governor-designated covered area;
- How state and local government officials have incorporated the covered area into an economic development strategy; and
- If the covered area was a HUBZone before becoming the subject of the petition, the impact on the covered area if the Administrator did not approve the petition.

For information about the HUBZone program, visit www.sba.gov/hubzone. For more information on Opportunity Zones and Opportunity Funds, see <https://www.irs.gov/newsroom/opportunity-zones-frequently-asked-questions>.

SOURCE: <https://www.sba.gov/about-sba/sba-newsroom/press-releases-media-advisories/sba-issues-direct-final-rule-will-allow-governors-seek-hubzone-designation-certain-rural-areas>

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRST STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820



Community Outreach

Building a Nation Where Communities of Color Thrive: Debra Gore-Mann on Why She Joined Greenlining



New President & CEO Debra Gore-Mann offers thoughts on Greenlining's vision for the future.

[Article was originally posted on <http://greenlining.org>]

By Debra Gore-Mann,

As our country tackles problems that disproportionately affect communities of color, we must face the origins of these challenges head-on. And with an election year approaching, we will move our communities to action and challenge candidates of all parties to do so as well.

Who can argue against The Greenlining Institute's vision?

"Building a nation where communities of color thrive and race is never a barrier to opportunity."

This is the vision statement of The Greenlining Institute. It's all good, right? As it turns out, in the times we live in right now, lots of folk might take exception to this statement.

Specifically, some are bothered by "communities of color" and "race is never a barrier."

There are reasonable people who will argue that we, in order to create a more perfect union, need to become the nation where "everyone" thrives and there are no barriers for "anyone." Those

people would argue that a focus on the building of a nation through such a specific lens of color and race only hinders progress. They are the people who often claim to "not see race" and who replace the slogan "Black Lives Matter" with "All Lives Matter."

I am not one of those people.

America's racial wealth gap was created by deliberate policy choices that were based on race, and solutions that don't consider race and ethnicity simply won't work. As our country tackles problems that disproportionately affect communities of color, from income and wealth inequality to climate change, we must face the origins of these challenges head-on. And with an election year approaching, we must move our communities to action and challenge candidates of all parties to do so as well.

With all of that on my mind, I made a heartfelt, mindfulness-centered decision to become the next President and CEO of The Greenlining Institute. In many ways, it was an easy decision. I am all about building communities of color and I have always worked to remove barriers where I believed race, gender, ethnicity, and a wide range of challenges presented themselves and did not allow a person to be what they envision for themselves. If I could help, I did. Even sometimes at my own peril.

Now, after nearly four decades of working across multiple industries, including the private sector, public sector, activist circles, political round tables, task forces and more, I feel ready for this. I have been an insider and an outsider. My portfolio of skills along with my personal mission to live boldly and intentionally allowed me to step into many leadership roles. It's not been easy but I'm good.

Greenlining began as an informal, multiethnic coalition of civil rights groups in the 1980s and formally incorporated as an organization in 1993, emerging as a leading advocate for racial equity. I, too, started my career in the 1980s, when I was consistently the only woman of color in many arenas and I had to demonstrate over and over that I was capable and eager to not only excel but to lead. As Greenlining was growing and advancing, I was growing and advancing. I

have now honed my professional and interpersonal skills in such a way that I now can choose where and with whom I want to work. I believe I am very fortunate that the Board of Directors and staff choose me to be its next leader. And I decidedly choose Greenlining.

First and foremost, I chose Greenlining for the people. When you've been around as long as I have, you know that all big impacts and every major accomplishment happens because a group of people got together, focused on a common goal and decided to push forward. If you have not met or worked with the people at Greenlining, as they say in my old 'hood, "You trippin.'" After doing quite a bit of homework, I told myself if I'm lucky to be selected, I knew I wanted to work with a group of people who had its community and its people at the center of what they do each and every day.

Second, I chose Greenlining for the work it does. I thrive when challenged and what greater challenge exists today than to provide opportunity for all people of color across multiple sectors while engaging with the impact that race presents?

Third, I am a lifelong learner, defined as ongoing, voluntary, and self-motivated pursuit of knowledge for personal or professional reasons. I believe it not only enhances social inclusion, active citizenship, and personal development, but also self-sustainability, competitiveness and employability. I have much to learn in this new space and much to share.

Being a Greenliner means we are building a nation where everyone thrives and no one has barriers. To get to the "everyone" and "no one" reality, I decided to work with a dedicated, intelligent, woke team that is unabashedly and unapologetically focused on communities of color, race and all the intersectionality therein.

Debra Gore-Mann is Greenlining's President and CEO.

SOURCE: <http://greenlining.org/blog/2019/building-a-nation-where-communities-of-color-thrive-debra-gore-mann-on-why-she-joined-greenlining/>



1995: The Greenlining Institute's founding mothers and fathers.

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vvv@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Graphics Design:
Domingo Johnson
doming0@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2019 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988.

Organized 1984. Outreach Advertising Contract Term 95323 by City & County of San Francisco

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

Attracting Equity Investors

Equity capital generally is composed of funds that are raised by a business in exchange for an ownership interest in the company. This interest can be in the form of ownership of common or preferred stock or instruments that convert into stock.

In addition to taking an ownership interest in your company, equity investors may also participate as a member of the company's board of directors and take an active role in managing your company. However, in comparison to debt financing, or loans, which must be repaid over time, equity financing does not have to be repaid.

While equity investing can come from family and friends, it's often raised from high net-worth individuals or from venture capital or private equity firms. Investors are looking for early-stage companies that can't yet obtain tra-

ditional financing; a return on their investment of at least 30-40 percent and a clear strategy to realize their investment within 3-7 years.

What makes a company attractive for equity investment?

- **Industry** – Typical companies that receive equity investment are high-growth companies, with the potential for a high rate of return. These high growth industries include the energy sector, technology and media and entertainment to name a few. The companies receiving investment generally have the ability to be a market leader and often capitalize on "first mover advantage" in other words, being first in a growing marketplace or industry sector.
- **Clear Exit Strategy** – Angel investors and venture capitalists are attracted to

companies that have a clear exit strategy, allowing them to obtain the return on their investment. Often known as a "liquidity event", this includes an initial public offering; private placement, acquisition or merger with another company or management-led buyout. In general, investors are looking to exit an investment within 3-7 years.

- **Financial Return** – Equity investors are attracted to companies that clearly demonstrate the likelihood of significant financial returns. In general, these investors would like to see profit margins of more than 50 percent.

Requirements for Obtaining Equity

If your business is a likely candidate for venture capital, you must prepare certain infor-

mation to sell your idea. This includes a very short oral presentation; an investor-oriented business plan and executive summary; and documentation for any due diligence analysis.

Oral Presentation - In searching for venture capital, you will have to pitch your idea to potential investors, often in informal settings. To do this, you must present your business concept and reasons for a high return in a short, concise (no more than two minute) presentation. If you are then invited to make a formal presentation to a venture capitalists or group of angel investors, these presentations generally last between 5-10 minutes.

Business Plan - You must prepare an investor-focused business plan that remains current based on market or business model changes. This business plan must include the following:

■ **Continued on page 5**



California Sub-Bid Request Ad



An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:
Contract No. 03-3F5404

FURNISH PRECAST PRESTRESSED CONCRETE SLAB & PLACE STRUCTURAL CONCRETE

CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY NEAR GALT ON ROUTE 99 FROM NORTH MINGO ROAD TO SOUTH OF ARNO ROAD OVERCROSSING AND IN SACRAMENTO ON ROUTE 160 AT AMERICAN RIVER BRIDGE.

Bid Closing Date: JANUARY 8, 2020 @ 2:00 PM

DBE GOAL: 17%

CONTACT:

David Aboujudom
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- | | | |
|-----------------------------------------------|-------------------------|-----------------------------|
| • AC DIKE | • ELECTRICAL | • ROADSIDE SIGNS |
| • AGGREGATE BASE AND ASPHALT PAVING | • EROSION CONTROL | • ROCK SLOPE PROTECTION |
| • BIOLOGIST | • FENCE | • SCHEDULING |
| • CIDH | • JOB SITE MANAGEMENT | • STREET SWEEPING |
| • CLEAN & GRUB | • JOINT SEAL | • STRUCTURE CONCRETE |
| • CONCRETE BARRIER | • LEAD COMPLIANCE PLAN | • SWPPP |
| • CONSTRUCTION AREA SIGNS | • METAL BEAM GUARD RAIL | • TEMPORARY CREEK DIVERSION |
| • DEMOLITION | • NOISE MONITORING | • TRAFFIC CONTROL |
| • DRAINAGE PIPES | • PERMANENT STRIPING | • TRUCKING |
| • DRILL AND BOND DOWELS | • PILE DRIVING | |
| • EARTHWORK/ROADWAY/
STRUCTURAL EXCAVATION | • PRECAST CONCRETE | |

For the complete list of the Actual Project Bid Items go to:
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=03-3F5404>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email David Aboujudom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email daboujudom@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact DAVID ABOUJUDOM at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER

Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpojv4purpleline.com/index.html>



California Sub-Bid Request Ads



Date: October 29, 2019 - December 12, 2019

Requests quotes from qualified and certified City of San Diego SLBE-ELBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

221310 Water Supply and Irrigation Systems; 237110 Water and Sewer Line and Related Structures Construction; 237310 Highway, Street, and Bridge Construction; 237990 Other Heavy and Civil Engineering Construction; 238110 Poured Concrete Foundation and Structure Contractors; 238120 Structural Steel and Precast Concrete Contractors; 238140 Masonry Contractors; 238190 Other Foundation, Structure, and Building Exterior Contractors; 238210 Electrical Contractors; 238910 Site Preparation Contractors; 238990 All Other Specialty Trade Contractors; 332312 Fabricated Structural Metal Manufacturing; 332323 Ornamental and Architectural Metal Work Manufacturing; 423320 Brick, Stone, and Related Construction Material Merchant Wholesalers, 423610 Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers, 423990 Other Miscellaneous Durable Goods Merchant Wholesalers, 484110 General Freight Trucking, Local; 484220 Specialized Freight (Except Used Goods) Trucking, Local; 488490 Other Support Activities for Road Transportation; 541330 Engineering Services; 541620 Environmental Consulting Services; 561730 Landscaping Services

City of San Diego

Brookfield Land Construction, Inc.

IMPROVEMENTS: MERGE 56 - TORREY HIGHLANDS PROJECT NO. T-3.1B, 3.2B CAMINO DEL SUR (NORTH); T-3.1A, 3.2A CAMINO DEL SUR SOUTH; T-5.1 & T-5.2 CARMEL MOUNTAIN ROAD SOUTH; P-6 TORREY HIGHLANDS TRAIL AND U-3 16" WATER MAIN, AND RANCHO PENASQUITOS PROJECT NO. T-4B - GRADING, RETAINING WALL, WET & DRY UTILITIES, STREET, STREET LIGHT, LANDSCAPE, AND TRAFFIC SIGNALIZATION IMPROVEMENTS

REVISED BID DATE December 12, 2019 @ 1:00 p.m.

All Quotes Due Prior to Bid Date

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans and specs are available at no cost to interested SLBE-ELBE firms and are available for viewing at our office by appointment, via Sukut's FTP site, or by other arrangement. Sukut will assist SLBE-ELBE subcontractors in obtaining necessary equipment, supplies, or materials. Sukut will also assist SLBE-ELBE firms in obtaining bonding, lines of credit, or insurance. Please contact Rick Welshiemer for assistance in responding to this solicitation.

Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

Requesting Project Assistance from DBE/MBE/WBE and Other Business Enterprises:

DMZ Builders is bidding the following project as a Prime Contractor and is seeking subcontractors and vendors to assist with the project by submitting quotes for their trades or products.

Project: 34.5kV Cable Replacement and Fiber Optic Cable Installation, A-Line, ACO to AUC
Contract: 15EJ-180

Owner: San Francisco Bay Area Rapid Transit District (BART)

Bid Date: December 3, 2019 @ 2:00pm

Services Needed: Construction Survey, Construction Area Signs, Traffic Control, SWPPP, Temporary Erosion Control, Site Security, Janitorial, Trucking, Earthwork, Sitework, Drainage, Underground Utilities, Fencing, Concrete Foundations, Reinforcing, AC Paving, Electrical, Communication, Fiber Optic, Traction Power, Train Control, Trackwork, Quality Control, Testing.

Plans and specifications are available to interested firms via BART's on-line procurement portal or can be viewed at DMZ Builders Concord, CA office by contacting the DMZ office to make an appointment.

DMZ Builders is a union contractor. Subcontractors must provide their active CSLB license number and DIR registration number with their quote. Subcontractors will be required to execute DMZ Builders standard subcontract terms and conditions or purchase order agreement (for suppliers), both available for review upon request, and meet insurance requirements, including waiver of subrogation. Subcontractors, at DMZ's discretion, may be required to provide payment and performance bonds for 100% of the subcontract value. DMZ will reimburse bond premium at actual cost, not to exceed 2.0%. Project requires paying prevailing wages and submitting certified payrolls. All subcontractors must sign BART's project stabilization agreement prior to participating in the project.

For assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials, technical assistance, or any other coordination required for the project, please contact Richard Zito by phone at (925) 826-5387, by fax at (925) 826-5766, or by e-mail at estimating@dmzbuilders.com. DMZ will work with interested subcontractors and suppliers to identify opportunities to divide the work into economically feasible packages and intends to cooperate with all qualified firms seeking work on the project.

DMZ BUILDERS

4070 Nelson Avenue, Ste A, Concord, CA 94520

Phone 925-826-5387 • Fax: 925-826-5766

An Equal Opportunity Employer



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Jim Hunt
Email: jhunt@srco.com & estimating@srco.com

Sub-Bids Requested From
MBE, WBE, SBE, SBRA, LSAF, HUB
Subcontractors & Suppliers for:
OWNER: CITY OF LIVINGSTON
LIVINGSTON WATER SYSTEM IMPROVEMENTS
PROJECT NO. 2400004-003C
LOCATION: LIVINGSTON, CA
BID DATE: DECEMBER 10, 2019 @ 2:00 PM

Trades Solicited: Traffic Control, Construction Area Signs, Paving, Demolition, Trucking, Water Truck Services, Striping, Hot Tap, Well Pump Repair, Rebar, Masonry, Painting, Roofing, HVAC, Fencing, Electrical, Aggregates, Doors/Frames.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

HUEY CONSTRUCTION MANAGEMENT CO., INC. DBA MH CONSTRUCTION MANAGEMENT CO.

An Equal Opportunity Employer is requesting quotations from all qualified DBE, DVBE, MBE, WBE, SBE, Any Minority Business sub-contractors and/or material suppliers for the following project:

ULLOA ELEMENTARY SCHOOL WINDOW REPLACEMENT,
San Francisco, CA
PROJECT NO. 11060 2650
42ND AVE, SAN FRANCISCO, CA
Located in San Francisco County, CA
Owner: SAN FRANCISCO UNIFIED SCHOOL DISTRICT
Bid Date: DECEMBER 10, 2019 at 2:00 pm

We are requesting bids for the following trades and/or material suppliers: Construction of interior improvements including PAINTING, DEMOLITION, ABATEMENT, WINDOW

Bid documents can be viewed at or obtained from:
https://www.dropbox.com/sh/592ygn2pf2r9a6d/AACJvNFD06m17U-0VxttFS_a?dl=0

Huey Construction Management Co., Inc.
2000 Oakdale Ave, Unit A-1, San Francisco, CA 94124
Phone: (415) 558-9806 Fax: (415) 558-9612
Contact: Matthew Huey, mhchuey@gmail.com or
Isabella, mhcisabellalau@gmail.com
An Equal Opportunity Employer



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Local Small Business Enterprises (LSB), Local Micro Small Businesses having a primary business office in the counties of Alameda, Contra Costa and San Francisco and California Unified Certification Program (CUCP) certified Minority/Women Business Enterprise (MBE/WBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on the Market Street Entry Canopies Project in San Francisco, CA.

<https://cucp.dot.ca.gov/cucp>
<http://www.pd.dgs.ca.gov>
www.bart.gov/oc

Subcontractors and Suppliers
for the following project:

Market Street Entry Canopies

Contract No. 15LK-140

Owner: BART

Bid Date: December 3, 2019 by 2:00 P.M.

**Disadvantaged Business Enterprises (DBEs)
and Local Small Businesses (LSB)**

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Local Small Business Enterprise (LSB), wanted for the following scopes, including, but not limited to:

AC Paving, Bird Control Devices, CCTV, Concrete - Minor, Concrete Reinforcing, Concrete Supply, Concrete Cast in Place, Concrete Pumping, Demo, Drywall, Electrical, Flooring, Hazardous Abatement, Joint Protection, Masonry, Metals, Metal Decking, Openings, Painting & Coatings, Piping, Plumbing, Quality Control, Roofing, Security, Signage, Structural Steel, Temp Facilities and Traffic Control.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, WBE and LSB certified suppliers, service providers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers, service providers and subcontractors.

**Subcontractor and Supplier Scopes are due
November 29, 2019 and Quotes**

NO LATER THAN December 2, 2019 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <https://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Project Stabilization Agreement (PLA) applies for SF Bay Area Rapid Transit District

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
CA Lic. 433176
DIR# 1000001147

Visit www.sbeinc.com to
download the latest
SBE Newspaper and
SBE Today Newsletter





California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR **DBE**
SUBCONTRACTORS AND SUPPLIERS FOR:

**Replace PCC slabs, resurface AC,
place curb ramps and guardrails
Hwy 280 Los Altos Hills and Menlo Park
Caltrans #04-3J3204**

BID DATE: January 7, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Temporary High-Visibility Fence, Hydromulch, Fiber Rolls, Base Bond Breaker, Intelligent Compaction, AC Dike, Tack Coat, Cold Plane AC, Drill and Bond Dowel (Dowel Bar), Individual Slab Replacement (RSC), Grind Concrete Pavement, Structural Concrete Approach Slabs, Remove Unsound Concrete, Haul and Dispose Type Z-2 and Type Com Fill, Storm Drain Pipe and Inlet, Paving Notch Expansion, Clean Expansion Joint, Joint Seal, Roadside Signs, Rapid Setting Concrete, Class 1 Permeable Material (Blanket), Minor Concrete, Detectable Warning Surface, Pre/Post Construction Survey, Misc. Iron & Steel, Guard Railing Delineator, Pavement Marker, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), Double Midwest Guardrail System, Transition Railing, Alternative Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Balfour Beatty

Project Description: Sterling Natural Resource Center (SNRC)
Project Location: 25376 5th Street, San Bernardino, CA 92410
Owner: East Valley Water District

Bid Date: Thursday December 19, 2019 at 2:00 PM

SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)

Balfour Beatty Infrastructure, Inc. is the Design Builder on this project. We are soliciting proposals for Bid Packages #03 Structural Concrete at this time. This is a \$150M progressive design-build project funded by the California State Revolving Fund (CASRF) and as such Balfour Beatty is seeking interested Disadvantaged Business Enterprises (DBE) as defined by the CASRF Guidelines (including MBE, SBE, SBRA, LSAF & HUB). Prospective bidders must be certified by SBA, CDOT, or USEPA at the time of bid opening make good faith efforts to hire San Bernardino/ Highland Area residents This project is also to include implementation of American Iron and Steel (AIS) provisions of P.L. 113-76, Consolidated Appropriations Act, 2014. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable contract documents. Proposals must be valid for ninety (90) days from the time of submission.

PLANS & SPECIFICATIONS: Project Bid Documents may be viewed at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://secure.smartinsight.co/#/PublicBidProject/411236>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addenda.

BONDING & INSURANCE: Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII. Bonding cost assistance is available. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact BBII at 707-427-8900 for bonding and other types of assistance.

QUESTIONS: For questions regarding the bid, please contact Carla Becker at 909-751-4025
Email: cbecker@balfourbeattyus.com, or in writing to: PO Box 1786, San Bernardino, CA 92402

REQUESTING SUB BIDS FOR ALL TRADES
Including QUALIFIED SBE/SDB-8a/WOSB/
VOSB/SDVOSB/Hub-Zone
SUBCONTRACTORS & SUPPLIERS ON
THE FOLLOWING PROJECT

**SCI-CLC Hospital
VA San Diego Healthcare System
SAN DIEGO, CALIFORNIA**

**BIDS DUE: Jan. 21, 2020
10:00 am PST**



(An Equal Opportunity Employer)

18850 Von Karman Avenue, Suite 100
Irvine, CA
(949) 852-0111
(949) 852-0218 (FAX)

To receive an invitation to bid, email Jim Haugsness at jhaugsness@henselphelps.com

Subcontracts awarded on this project will be on the Hensel Phelps Construction Co. stand-ard form subcontract and may include a requirement to provide payment & performance bonds from a T-Listed surety at the subcontractor's expense. HPCC will assist in obtaining bonds, lines of credit or insurances required.

Stantec Consulting Services Inc. is seeking qualified Local Business Enterprise (LBE) firms for inclusion in a proposal to the San Francisco Public Works (SFPW) for construction management, mechanical engineering, electrical engineering, and value/quality engineering services for the As-Needed Mechanical Engineering Services No. 2 Sourcing Event ID 0000003058 contract. All firms need to be San Francisco-certified, PUC-certified LBEs and meet the requirements outlined in the SFPW's request for proposal (RFP).

Stantec is seeking firms in the following disciplines:

- Construction Management
- Electrical Engineering
- Mechanical Engineering
- Value/Quality Engineering

Qualified firms with LBE certification in the appropriate discipline covering the services proposed and with the qualifications required by the RFP, should email a pdf Statement of Qualifications (SOQ) to SFOperations@stantec.com. For proper processing include 'As-Needed Mechanical Engineering Services No. 2 Sourcing Event ID 0000003058' in the subject line of ALL correspondence.

For consideration, SOQs must be submitted by **3 PM Pacific, Tuesday, December 3, 2019.**

Responses may also be mailed to:

As-Needed Mechanical Engineering Services
No. 2 Sourcing Event ID 0000003058

Stantec
100 California Street, Suite 1000
San Francisco, CA 94111-4575

Each SOQ must include the following:

1. Short company bio (including number of years in business)
2. Description of services for the tasks in the RFP that the firm has relevant experience
3. Names of two to three individuals on staff who have expertise or special qualifications relevant to the scope of work
4. Hour Billing Rates (in accordance with Appendix B), including the firm's proposed overhead rate.

Stantec will evaluate the proposals and make its selection after considering qualifications, availability of its own resources, and selection criteria included in the RFP. Qualified firms must fulfill and demonstrate all requirements specified in the RFP and meet minimum subconsultant qualifications outlined in section 4.3 of the RFP.

Respondents should review the RFP available on the SF Partner site. If you do not have access to this site, please contact us for a copy of the RFP.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR **DVBE & SBE**
SUBCONTRACTORS AND SUPPLIERS FOR:

**Crack, seat and overlay with
RHMA AND HMA, and replace culverts
Hwy 101 Healdsburg
Caltrans #04-0J6424**

BID DATE: December 13, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Vibration Monitoring, Treated Wood Waste, Noise Monitoring, Temporary High-Visibility Fence, Clearing & Grubbing, Shoulder Backing, Pervious Backfill Material, Soil Densification (High Density Polyurethane), Planting & Irrigation, Hydroseed, Compost, Lean Concrete Base Rapid Setting, Crack Treatment, AC Dike, Geosynthetic Pavement Interlayer (Paving Fabric), Tack Coat, Cold Plane AC, Jointed Plain Concrete Pavement, Individual Slab Replacement, Grinding, CIDH Concrete Pile, Structural Concrete, Paving Notch Extension, Architectural Surface (Barrier), Clean Expansion Joint, Joint Seal, Bar Reinforcing Steel, Sign Structure, Alternative Pipe Culvert, Concrete Backfill, Filter Fabric, Underground, Adust Utilities to Grade, Cleaning, Inspecting, and Preparing Culvert, Clean Drainage Facility, Sand Backfill, Machine Spiral Wound PVC Pipeliner, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Misc. Iron & Steel, Prepare and Stain Concrete, Fencing, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Asphalt Composite Vegetation Control, Single Thrie Beam Barrier, Alternative In-Line Terminal System, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Temporary Active Treatment System, Crack Pavement, Grind Concrete Pavement, Grated Line Drain, Rumble Strip, and Construction Materials.

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE & SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE & SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Attracting Equity Investors

Continued from page 3

- Executive Summary
- Description of the Company
- Analysis of the Marketplace
- Discussion of Products and Services
- Marketing and Sales Activities
- Discussion of Management and Ownership
- Organization and Personnel
- Funds Required and their Use
- Financial Data
- Exit Strategy

Due Diligence - Any company looking for venture capital should anticipate and prepare for the due diligence analysis that will be undertaken by any investor. In general, investors will want to see support for the assumptions and projections that are made in your business plan and presentation and to assess any liabilities. They will review financial statements, tax liabilities and any other potential legal liabilities. They will also want to test any technology and review any licenses, patents or documentation required to operate your business. In general, if you are seeking venture capital, you should obtain assistance from an accountant or lawyer to ensure that these materials are in order.

SOURCE: www.mdba.gov





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 880 -
CONSTRUCTION ON STATE HIGHWAY IN
ALAMEDA COUNTY IN FREMONT AT VARIOUS
LOCATIONS FROM 0.1 MILE NORTH OF AUTO
MALL PARKWAY OVERCROSSING TO 0.1 MILE
SOUTH OF FREMONT BOULEVARD OVERCROSSING**
Contract No. 04-2J8104,
Federal Aid Project No. ACIM- 8801(086)E
Disadvantaged Business Enterprise Goal
Assigned is 14%

**OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: December 3, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CONSTRUCTION AREA SIGNS, CONSTRUCTION SITE MANAGEMENT, CPM SCHEDULING CONSULTANT, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MISC. IRON AND STEEL FRAME COVER & GRATE, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TREE REMOVAL/TRIMMING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 174 - CONSTRUCTION ON
STATE HIGHWAY IN NEVADA COUNTY
NEAR PEARDALE FROM MAPLE WAY
TO YOU BET ROAD**
Contract No. 03-4F3704,
Federal Aid Project No. ACHSST-P174(014)E
Disadvantaged Business Enterprise Goal
Assigned is 18%

**OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: DECEMBER 17, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, DEVELOP WATER SUPPLY, ELECTRICAL, EROSION CONTROL, FENCING, HYDRO-SEEDING, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, ROADSIDE SIGNS, ROADWAY EXCAVATION, COLORED HOT MIX ASPHALT, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT OIL BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

**FREDERIKSEN ELEMENTARY SCHOOL
MODERNIZATION - SCHOOL EXPANSION
DUBLIN, CA**
BID DATE: December 12, 2019 @ 2:00pm
ESTIMATE: \$26,000,000
**CONTACT:
Kelsey Godfrey bid@arntzbuilders.com**

Trades needed but not limited to: Structure Demo, Selective Demo, Concrete, Masonry, Structural Steel Framing, Metal Decking, Rough Carpentry, Millwork and Finish Carpentry, Architectural Woodwork, Reinforced Plastic Wall Paneling, Waterproofing, Thermal Insulation, Modified Bituminous Roofing, Sheet Metal Flashing and Trim, Roof Hatches, Firestopping, Joint Sealants, Hollow Metal Doors and Frames, Access Door and Panels, Overhead Coiling Doors, Aluminum Entrance and Storefronts, Aluminum Windows, Door Hardware, Glazing, Louvers, Lath and Plaster, Gypsum Board, Tiling, Acoustical Ceilings, Resilient Flooring, Carpeting, Acoustical Insulation and Sealants, Acoustical Wall Panels, Painting and Coating, Visual Display Surfaces, Signage, Toilet Compartments, Operable Partitions, Toilet Accessories, Fire Protection Specialties, Assistive Listening Systems, Flagpole, Residential Appliances, Food-service Equipment, Gymnasium Equipment, Projection Screens, Stage Curtains and Tracks, Roller Window Shades, Tables and Bench, Fire Suppression, Plumbing, HVAC, Electrical, Earthwork, Synthetic Turf Surfacing, Chain Link Fencing, Decorative Metal Fences and Gates, Irrigation and Planting, Site Utilities.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

**MARINA MIDDLE SCHOOL MODERNIZATION
SAN FRANCISCO, CA**
SFUSD Project #11894
BID DATE: December 17, 2019 @ 2:00pm
ESTIMATE: \$16,000,000

Trades needed but not limited to: HazMat and Demolition, AC Paving, Site Utilities, Site Concrete, Rebar, CL Fences, Ornamental Fences, Gates, Operator, Roofing, Sheet Metal, Insulation Metal Spandrel Panels, Electrical, Misc. Metals, Casework, Visual Display Units (marker & Tack Boards), HM Doors, Frames, Hardware, FRP/Aluminum Doors, Glass, Glazing, Aluminum, Translucent Skylights, Architectural Window Films, Coiling Counter Grilles, Vapor Testing, Resilient Flooring, Epoxy Mosaic Comp Flooring, Urethane Cement Comp. Flooring, Gypboard and Metal Studs, Gypsum Plaster, Ceramic Tile, Acoustic Ceilings, Painting, Insulation, Food Service Equipment, HVAC, Plumbing, Fire Sprinklers, Pave Markings, Fire Stopping, Joint Sealants, FRP Paneling, Access Doors, Signage, Toilet Accessories and Compartments, Corner Guards, Flag Poles, AV Equipment Supports, Flammable Storage Cabinets, Exterior Basketball Equipment.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607 • Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Local Small Business (LSB), Minority Business Enterprise (MBE) Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:

**MARKET STREET ENTRY CANOPIES
BART CONTRACT NO. 15LK-140**
Bids: 12/03/2019 @ 2pm
LSB GOAL - 23%

The work includes but is not limited to: Selective Structure Demo; Hazmat Abatement; CIP & Portland Cement Conc; Rebar; Unit Masonry; Mtl Welding; Str Stl; Mtl Decking; Metal Fab; Decorative Metal; Wood, Plastics & Composites; Ro. Carp.; Plastic Fab; Glass Fiber Molded Grating; Thermal & Moisture Protection; Roof / Deck Insulation; Modified Bituminous Roofing; Overhead Coiling Grilles; Glazing; Finishes; Plaster & Drywall; Tile; Terrazzo Flooring; Painting; Graffiti-Resistant Coatings; Specialties; Signage; Real-Time Information Display; Bird Control Devices; Fire Prot / Plumbing / HVAC; Electrical; Lighting; Communications; Electronic Safety & Security; Earthwork; Dewatering; Controlled Density Fill; Shoring & Underpinning; Excavation Support & Protection; Ext Improvements; Asphalt & Conc Paving; Utilities; Support & Protection of Utilities; Trenching & Backfilling for Utilities; Storm Drainage Utilities.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LSB, MBE, WBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LSB/MBE/WBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



California Sub-Bid Request Ads

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

**PROJECT NO. P2-122
HEADWORKS MODIFICATIONS AT PLANT 2
FOR GWRS FINAL EXPANSION**

**Owner: Orange County Sanitation District (OCSD)
Location: Huntington Beach, CA**

Bid Date: December 17, 2019 @ 11:00 A.M.

J.F. Shea Construction, Inc.
667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Controlled Low Strength Material, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Miscellaneous Metals, FRP Fabrications, Sealants, Painting & Coatings, ID Devices, Equipment, Pre-Engineered Canopy, HVAC, Electrical and Instrumentation

Plans and Specifications: You may obtain a free download through OCSD's Vendor Portal at <http://www.planetbids.com/portal/portal.cfm?CompanyID=14058#>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

DESILVA GATES
CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED

Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**SIDEWALK & BIKE LANE IMPROVEMENTS ON STANTON AVENUE
FROM CASTRO VALLEY BOULEVARD TO MIRAMAR AVENUE, EDEN TOWNSHIP, ALAMEDA COUNTY**
Specification No. 2368

MBE Goal - 15% WBE Goal 5%

OWNER:

COUNTY OF ALAMEDA - 951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: DECEMBER 3RD, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SLURRY SEAL, SOUNDWALL (MASONRY), STRIPING, SURVEY/STAKING, UNDERGROUND, WALL (MSE).

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/PublicWorks/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Sub-Bids Requested from qualified DBE/MBE/WBE/SBE/DVBE Subcontractors and Suppliers For:

**MISSION TRAILS FLOW REGULATORY STRUCTURE II AND FLOW CONTROL FACILITY,
SPECIFICATION 652**

**Owner: San Diego County Water Authority (SDCWA)
Location: San Diego, CA**

Bid Date: December 17, 2019 @ 2:00 P.M.

J.F. Shea Construction, Inc.
667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Geotextiles, Rip Rap, Fencing, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Waterproofing, Metal Doors/Frames/Hardware, Access Hatches, Painting & Coatings, Equipment, Electrical, Cathodic Protection, and Instrumentation

Plans and Specifications: You may obtain a free download at <http://www.sdcwa.org/contracting-opportunities>.

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE/MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

**Call 1-800-800-8534
or visit us at www.sbeinc.com**



Will Robots & Automation Replace Construction Workers?

Continued from page 1

The construction industry, as a whole, is also notoriously slow at adopting new technology, which may impede the advancement of robots making their way to the construction site. The other thing to keep in mind is that there's currently a dearth of commercially available construction robots. This robot revolution is still in its infancy so it's going to take some time before we see robots making a significant impact on the construction industry.

Current robots are good at doing simple, repetitive tasks which is why we are seeing things like bricklaying robots or rebar tying robots. Once set up, these robots can work continuously to

complete tasks faster than human workers without needing to take breaks or go home for a good night's sleep. Robots don't get tired from lifting bricks, applying mortar and setting them in place or constantly bending over to tie rebar.

In both these examples, humans are still needed to perform some of the work. Both still require workers to set up the robots and get them started. For the bricklaying robot, a mason is needed to oversee the work, ensure bricks are correctly placed and clean up the mortar after they've been set. The rebar tying robot still needs humans to correctly place and space the rebar before it gets set in motion.

The more likely scenario is that a small number of jobs and occupations may be completely eliminated or replaced by robot workers. A majority of jobs will remain with humans working in conjunction with robots performing more of the repetitive and laborious tasks, allowing workers to be more productive and efficient by focusing on the highly-skilled tasks of their job.

New job opportunities and occupations will be created as robots make their way to the construction site. Workers will be needed to deploy, operate and oversee the work of robots. Robots will need to be repaired and maintained just like any other machine. This, of course, will require workers to learn new skill-sets and receive additional training for these positions, but it's

nothing we haven't experienced in the past when technological advancements have threatened to disrupt industries and send workers running to the unemployment line.

As construction projects become increasingly more complex, robots and AI software will make it easier to keep projects on schedule and within budget by improving human efficiency and productivity, which in turn will allow construction companies to take on more work and increase headcount.

SOURCE: www.constructconnect.com/blog/will-robots-automation-replace-construction-workers



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 35 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com

Business Toolkit

Advantage of Being in the Construction Trade

[Article was originally posted on www.acuity.com]

By John Lack,

A large part of our journey through life is the profession we choose. I chose construction and, looking back after 37 years in the industry, I have no regrets. Drawing from my own experience, I have put together 8 advantages of choosing a career in the construction trades.

- 1. Great income.** It is possible to earn a comfortable living without going into debt. While college, trade school, and apprenticeship programs can enhance qualifications, learning on the job alongside skilled trades people can provide valuable experience you can't find anywhere else. If you work hard, learn everything you can, ask questions, and go the extra mile, you will advance, and the income will likely follow.
- 2. Build your own house.** A great way to get ahead financially is to build your own

home on the side. I would build a house for myself every few years and live in it long enough to avoid the capital gains tax. The first home was a simple ranch, and I performed most of the work to develop equity. When I sold it, I put the equity into the next house I built. By my fourth home, I was mortgage free. This took discipline and a lot of hard work, but it was well worth it.

- 3. Start a business.** Some trades people end up going into business for themselves once they have developed the skills and confidence needed to start their own company. Many well-established and successful construction businesses started from a trades person stepping out to start his or her own business.
- 4. Express creativity.** Creativity comes in many forms. There can be a great sense of satisfaction in creating custom woodwork, fabricating something with metal, or trim-

ming an electrical panel with great wiring detail. Creativity can also be expressed through project organization or by developing an empty lot into a beautiful building.

- 5. Stay active.** Our bodies are designed to move, walk, bend, and stretch. A job in construction can help you stay more active and physically fit than other occupations. On the other hand, you could run your body into the ground if you are not aware of the hazards. It is important to educate yourself and use proper protective measures.
- 6. Help others.** Not everyone is handy, and the skills you develop can be a blessing to others. Family and friends may need help with projects around their homes, your community might have a building in need, or your church may need some remodeling. Early in our careers, my coworkers and I would trade time with each other when building our houses. Trading time with

trusted people was a great way to get ahead early in life.

- 7. Travel to different areas.** Some construction opportunities involve traveling. With lodging and expenses paid, it can be an inexpensive way to visit new places. I knew a carpenter who traveled to Dubai for a few years to install commercial hardware on hotel projects. He loved it.
- 8. Job security.** There will always be construction in the U.S., and it cannot be easily outsourced overseas. If you are good at what you do and want to work, you will find jobs. I have lived through a few times when construction was slow, but skilled workers were able to continue making a good income.

This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: acuity.com/contractor-focus.

Why does subcontractor prequalification matter?

[Article was originally posted on blog.buildingconnected.com]

By Justin Levine,

In the construction industry, the roster of project trade partners and vendors changes on nearly every project. With so much constantly in flux, how can you confidently know you've selected the right subcontractors?

Subcontractor default is on the rise — and it can be crippling to construction firms. Because of the popularity of the product, the marketplace of SDI (subcontractor default insurance) providers has increased in recent years, but this will only emphasize the need for proactive risk mitigation among buyers.

One of the top methods general contractors can use to get ahead of known risk in construction is subcontractor prequalification.

What is subcontractor prequalification?

According to The Horton Group, subcontractor prequalification is “assessing a potential subcontractor's ability to borrow money and honor that debt.” It's a crucial element of the preconstruction phase. During prequalification, the risk management team will evaluate the risk of working with potential vendors before the estimating team awards contracts.

It's all about ensuring you've selected the best possible subcontractors for your construction projects. While a subcontractor might be a great choice for one project, they may not be the best choice for the next. Determining “right fit” helps companies eliminate the most risk possible during preconstruction.

What's the process for subcontractor prequalification?

There are many ways to build a detailed subcontractor prequalification process. Today, companies have an array of options, from simple forms to robust third-party platforms.

Whichever you choose, your process should include:

- Initial underwriting on standard metrics (stability, past performance, safety, financial health, ethics, compliance, etc.)
- Additional assessment of higher risk trades (e.g. curtainwall) in terms of setting approval authority and limits
- Additional assessment of potential subcontractor risk in new markets/geographies
- Setting overall company risk tolerance, both in terms of capacity and mitigation strategies
- Establishing clear process for review and approval of exceptions
- Setting a cadence for updating subcontractor qualifications: annual, bi-annual, or quarterly
- Coordinating with project management to create feedback loops with onsite teams

From there, you can establish a database of prequalified subcontractors for your estimating team to choose from. Or, build a list for upfront evaluation prior to bid selection and contract award.

What specific data should you consider in the process?

Many construction leaders talk about subcontractor prequalification in terms of the 3 C's:

character, capacity, and capital. While these are all important factors to consider, it's better to expand into a wider range of data. Here are some of the top categories to consider:

Financial

- Working Capital
- Liquidity
- Turnover (Efficiency)
- Profitability
- Debt (Leverage)
- Credit
- Backlog

Safety Record

- EMR
- Recordable Incident Rate
- Days Away / Restricted Transfer Rate
- Near-misses

Quality

- Project Performance History
- Supplier References
- General Contractor References

Insurance

- Insurance Coverage Limits in Place
- Brokerage
- Surety/Bonding

Company Info

- Ownership Breakdown
- Construction Management Team
- State Contractor License Number(s)

- Geographic Territory of Operation
- Scopes of Work
- Company Certifications (WBE, MBE, etc.)

What else can help mitigate the risk of subcontractor default?

Your subcontractor prequalification process should be a single part of your larger risk mitigation strategy. Beyond prequalification, it's important to consider:

1. Partnerships. How can financiers, brokers, and insurance entities support your prequalification process by providing additional information already gathered through their resources?

2. Technology. Many companies continue to rely on outdated, homegrown prequalification systems. Is your subcontractor prequalification process leveraging the best possible technology for the job? It's important to involve technology throughout the entire prequalification approach, alleviating the administrative burden and ensuring reliable information.

3. Integration. Has the data collected through your subcontractor prequalification process been democratized across your construction organization? Are qualification statuses seamlessly integrated into estimating and accounting workflows? The top construction companies are successful because they tie all their process information into one easy system with total transparency.

SOURCE:

<https://blog.buildingconnected.com/why-does-subcontractor-prequalification-matter/>

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388678-00

Fictitious Business Name(s):
Bespoke Hair
Address
660 Market Street, Suite 213, San Francisco, CA 94104
Full Name of Registrant #1
Anthony B. Basinger
Address of Registrant #1
926 Powell Street, Apt #24, San Francisco, CA 94108

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-1-2019**

Signed: **Anthony B. Basinger**

This statement was filed with the County Clerk of San Francisco County on **11-15-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
11/15/2019

11/21/19 + 11/27/19 + 12/05/19 + 12/12/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388497-00

Fictitious Business Name(s):
C.C. Arts & Crafts Studio
Address
2419 Ocean Avenue #C, San Francisco, CA 94127
Full Name of Registrant #1
Yun-Hsuan Chiu
Address of Registrant #1
863 Commercial Avenue #7, South San Francisco, CA 94080

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/30/2019**

Signed: **Yun-Hsuan Chiu**

This statement was filed with the County Clerk of San Francisco County on **10/30/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
10/30/2019

11/07/19 + 11/14/19 + 11/21/19 + 11/27/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388556-00

Fictitious Business Name(s):
Cordero Parenting Consulting Group
Address
8 10th Street #312, San Francisco, CA 94103
Full Name of Registrant #1
Joey Cordero
Address of Registrant #1
8 10th Street #312, San Francisco, CA 94103

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Joey Cordero**

This statement was filed with the County Clerk of San Francisco County on **11/04/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
11/04/2019

11/07/19 + 11/14/19 + 11/21/19 + 11/27/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388592-00

Fictitious Business Name(s):
EXPONENTIAL EXPERIENCE, INC.
Address
2355 Leavenworth Street, #405, San Francisco, CA 94133
Full Name of Registrant #1
Ryan Hanau Inc. (CA)
Address of Registrant #1
2355 Leavenworth Street, #405, San Francisco, CA 94133

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/01/2019**

Signed: **Ryan Hanau, President**

This statement was filed with the County Clerk of San Francisco County on **11/06/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
11/06/2019

11/14/19 + 11/21/19 + 11/27/19 + 12/05/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388651-00

Fictitious Business Name(s):
HK Lounge Bistro
Address
1136 Folsom Street, San Francisco, CA 94103
Full Name of Registrant #1
1136 H&S Inc. (CA)
Address of Registrant #1
1136 Folsom Street, San Francisco, CA 94103

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Kenneth So, CEO**

This statement was filed with the County Clerk of San Francisco County on **11/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Guillermo Sandoval**
Deputy County Clerk
11/13/2019

11/21/19 + 11/27/19 + 12/05/19 + 12/12/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388653-00

Fictitious Business Name(s):
JACLYN CHRISTENSEN DESIGN
Address
1459 18th Street #292, San Francisco, CA 94107
Full Name of Registrant #1
Jaclyn Christensen
Address of Registrant #1
20 Quickstep Ln., Apt #2, San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jaclyn Christensen**

This statement was filed with the County Clerk of San Francisco County on **11/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
11/13/2019

11/21/19 + 11/27/19 + 12/05/19 + 12/12/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388686-00

Fictitious Business Name(s):
LYRE & VINE
Address
3165 Folsom Street, San Francisco, CA 94110
Full Name of Registrant #1
Heather Ruth Davis
Address of Registrant #1
3165 Folsom Street, San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-18-2019**

Signed: **Heather Ruth Davis**

This statement was filed with the County Clerk of San Francisco County on **11/15/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
11/15/2019

11/27/19 + 12/05/19 + 12/12/19 + 12/19/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388563-00

Fictitious Business Name(s):
Madeleine B.
Address
4661 18th Street, San Francisco, CA 94114
Full Name of Registrant #1
Audrey Avenel
Address of Registrant #1
4661 18th Street, San Francisco, CA 94114

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/04/2019**

Signed: **Audrey Avenel**

This statement was filed with the County Clerk of San Francisco County on **11/04/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
11/04/2019

11/07/19 + 11/14/19 + 11/21/19 + 11/27/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388569-00

Fictitious Business Name(s):
REALLY HANDY SERVICES
Address
680 Lisbon Street, San Francisco, CA 94112
Full Name of Registrant #1
Michael Lew
Address of Registrant #1
680 Lisbon Street, San Francisco, CA 94112

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/15/2019**

Signed: **Michael Lew**

This statement was filed with the County Clerk of San Francisco County on **11/05/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
11/05/2019

11/07/19 + 11/14/19 + 11/21/19 + 11/27/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388749-00

Fictitious Business Name(s):
FSK-SP
Address
430 O'Farrell Street Apt #301, San Francisco, CA 94102
Full Name of Registrant #1
Nils Gunnar Jakob Christerson
Address of Registrant #1
430 O'Farrell Street Apt #301, San Francisco, CA 94102

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-18-2019**

Signed: **Nils Gunnar Jakob Christerson**

This statement was filed with the County Clerk of San Francisco County on **11/20/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
11/20/2019

11/27/19 + 12/05/19 + 12/12/19 + 12/19/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388462-00

Fictitious Business Name(s):
OX & TIGER PARTNERS
Address
173 Wenatchee Common, Fremont, CA 94539
Full Name of Registrant #1: **Eddie Macayan Jr.**

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-29-2019**

Signed: **Eddie Macayan Jr.**

This statement was filed with the County Clerk of San Francisco County on **10-29-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
10/29/2019

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Red Hill Station**
Located at **803 Cortland Avenue, San Francisco, CA 94110**
This fictitious business name was filed in the County of San Francisco on **August 26, 2019** under file **0387738-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Anfa Hospitality Investment LLC (CA)
83 Tucker Avenue, San Francisco, CA 94134

This business was conducted by a
A LIMITED LIABILITY COMPANY

Signed: **Hicham Farhi**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Giselle Romo**
Deputy County Clerk
11/22/2019

11/27/19 + 12/05/19 + 12/12/19 + 12/19/19

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Emerson Elementary School
Girls Softball Field Project
4803 Lawton Avenue, Oakland, CA. 94609
Project No. 17111**

Project consists of:

Demolition of existing school play ground, new girls softball field, play structure, basketball courts, fencing, score board and asphalt

Engineer's Estimate: **\$2 Million**

Project Manager for this project is John Esposito, who can be reached at (510) 535-7049.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

The Prequalification package can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Packages are towards the Bottom of page.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page:

ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Thursday, December 12, 2019, for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606.** All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-RE-FUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

The Contract Time shall be **Ninety (90)** calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **Thursday, January 2, 2020 until 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on **Thursday, December 12, 2019 at 3:00 p.m.** located at: **Front Entrance of Emerson Site.** Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor

and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class A-General Engineering and/or B-General Building, C10 – Electrical Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

ADVERTISEMENT FOR BIDS

Contract No. 1000015026 /
Sourcing Event 0000002481

SAN FRANCISCO COUNTY JAIL #2 KITCHEN RENOVATION (PW SF CNTY JAIL NO.2 KTCH RENO)

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on December 11, 2019**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done is the renovation of the existing kitchen on the 3rd Floor of County Jail #2. Main components of the renovation work involves a new freezer and refurbishing of the existing refrigerated boxes. New ceiling, new flooring and new wall protection. Work includes ancillary work on the 2nd floor and a new refrigeration unit on the roof. Work involves significant restrictions to access and some restrictions to working hours. For more information, contact the Project Manager, **Ivan Romero** at 415-557-4763.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Call Finbarr Jewell 415-558-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attend-

ing the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **November 19, 2019 from 2pm to 4pm** at 425 7th Street, Entry Lobby Conference Room. **Attendance at the pre-bid conference is highly encouraged.** Pre-bid conference will include a tour of the project area plus associated logistical areas. For all bidders and/or their representatives who plan to attend, the following information shall be submitted to Captain John Ramirez at john.ramirez@sfgov.org no less than **3 business days** in advance of the pre-bid conference for a security clearance check:

Full Name
Company represented
Date of Birth
Phone #
California Driver's License # or other government issued ID#

Despite a security clearance, attendees must still present their ID to enter the facility for the pre-bid conference.

If determined by the City, a second pre-bid conference may be held at the same location. City will post confirmation of a second pre-bid conference on the City's website. The same requirements for the security clearance check would apply. If a second pre-bid conference is held, attendees at the first pre-bid conference need not attend.

For information on the City's Surety Bond Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000

is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

11/27/19
CNS-3316456#
SMALL BUSINESS EXCHANGE

Visit this link for more Public Legal Notices Ads
http://www.sbeinc.com/advertising/legal_notices.cfm

SPECIAL OFFER

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SBE increases the value of a single ad ... by 3!

**We will make it worth your while using
our value-added services!**

3 ADS FOR ONE PRICE

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)

3 for 1

Email ad copy to **Nabil Vo** at nvo@sbeinc.com

SBE IS CERTIFIED BY:

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17))

SMALL **BUSINESS** EXCHANGE

795 Folsom Street, 1st Floor
San Francisco, CA 94107
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com